



INDRAPRASTHA GAS LIMITED

IGL Bhawan, 4, Community Center,
Sector-9, R.K. Puram, New Delhi - 110022

TENDER NO. IGL/ET2/CP/CP18446

Hiring of Direct Marketing Agents (DMA) for PNG Domestic Acquisition Activities

Replies to Bidders' Queries - 1 dated 09.06.2025

Sr. No.	Page	Clause/Tender Condition	Bidder's Query	IGL's Reply
1		Registration & Document Upload	Is there any specific mobile application to be used for registration and uploading of documents?	Currently, there is no specific mobile application for registration and uploading of documents for the DMA's (registration form is to be collected in hard copy and manually scanned and uploaded in the system), however, the mobile application is under development phase and will soon be available.
2		Uniform Specifications	Please specify the required uniform type (e.g., shirt, t-shirt, etc.) and the designated color.	Yes, the field staff is required to be well equipped with uniform (t-shirt, Cap, and Jacket in winters) and same is to be vetted by IGL beforehand.
3		Promotional Activity – Leaflet Printing	Should the leaflets be printed in color or black and white?	The leaflets are to be printed in color with specifications as in SOW
4		Project Areas – Delhi and Ajmer	i. Kindly provide the number of existing project areas with the balance of potential opened in the last six months. ii. What are the planned expansions or implementations for the upcoming year?	The opening of new Areas/ Society in all the GAs is a continuously ongoing process, however for the yearly planned targets of the respective GAs please refer to the tender.
5		Gasified Areas – Delhi and Ajmer	Please share the left potential in gasified areas opened in the last one year	Please refer to the Igl website (www.iglonline.net) for details of already opened areas.
6	61	Clarification on Targets	As per the table on page 61, the zone-wise Total CA Target is mentioned as 50%, whereas under the penalty clause, it is stated that if a vendor achieves below 60% of the quarterly target, a deduction would be applied. Could you please confirm the exact target percentage to be achieved to avoid penalties?	In the table on page 61 the total targets mentioned are targets defined by IGL out of which 50% are the CA targets which are to be achieved by the DMA for the respective FY and if the DMA fails to achieve the 60% of these targets (on quarterly basis) then the deduction will be applicable as per the SOW. *Quarterly CA target = 0.25 * Yearly CA target for the DMA